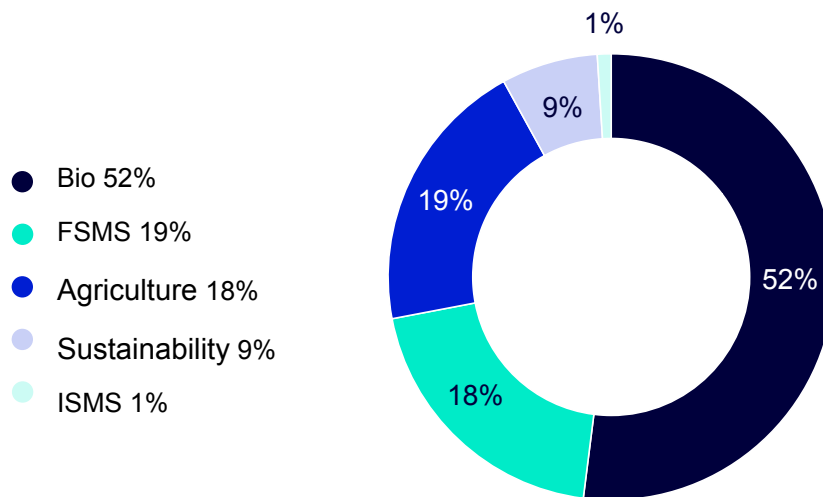


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tribution of total turnover across the different departments



We are proud to announce that growth in **total sales** has continued in 2023, with **the organic division** (production, processing and points of sale) remaining the largest department within TÜV NORD Integra.

Meanwhile, geopolitical tensions that have been going on for two years and rising energy prices have led to changing consumer buying behaviour. Even so, the organic processing department remained very stable in terms of the number of customers.

The number of *organic producers* remained the same in Flanders compared to 2022. In the Walloon Region, growth can be seen in the number of organic producers that are affiliated with TÜV NORD Integra.

In the **food safety department** (food and feed), we are now focussing on the crop and logistics sector. Good growth was achieved with the GG Chain of Custody standard.

The **sustainable department** keeps growing, partly thanks to the Rainforest Alliance standard, but in particular due to the tripling of the number of customers for the Cantines durables certification. We are delighted with this sustainable step that the Walloon Region is taking.

The total turnover amounted to EUR 6,483,122, which resulted in an EBIT of EUR 358,379. The ratio EBIT/turnover is 5.5%. Turnover grew by 10.4% compared to 2022.

We welcomed 14 new employees last year. At the end of 2023, our full team had 71 salaried employees, 8 freelancers and 1 temporary worker.

An overview of the most important certification systems proposed by TÜV NORD INTEGRA, together with their corresponding client growth, is shown below.

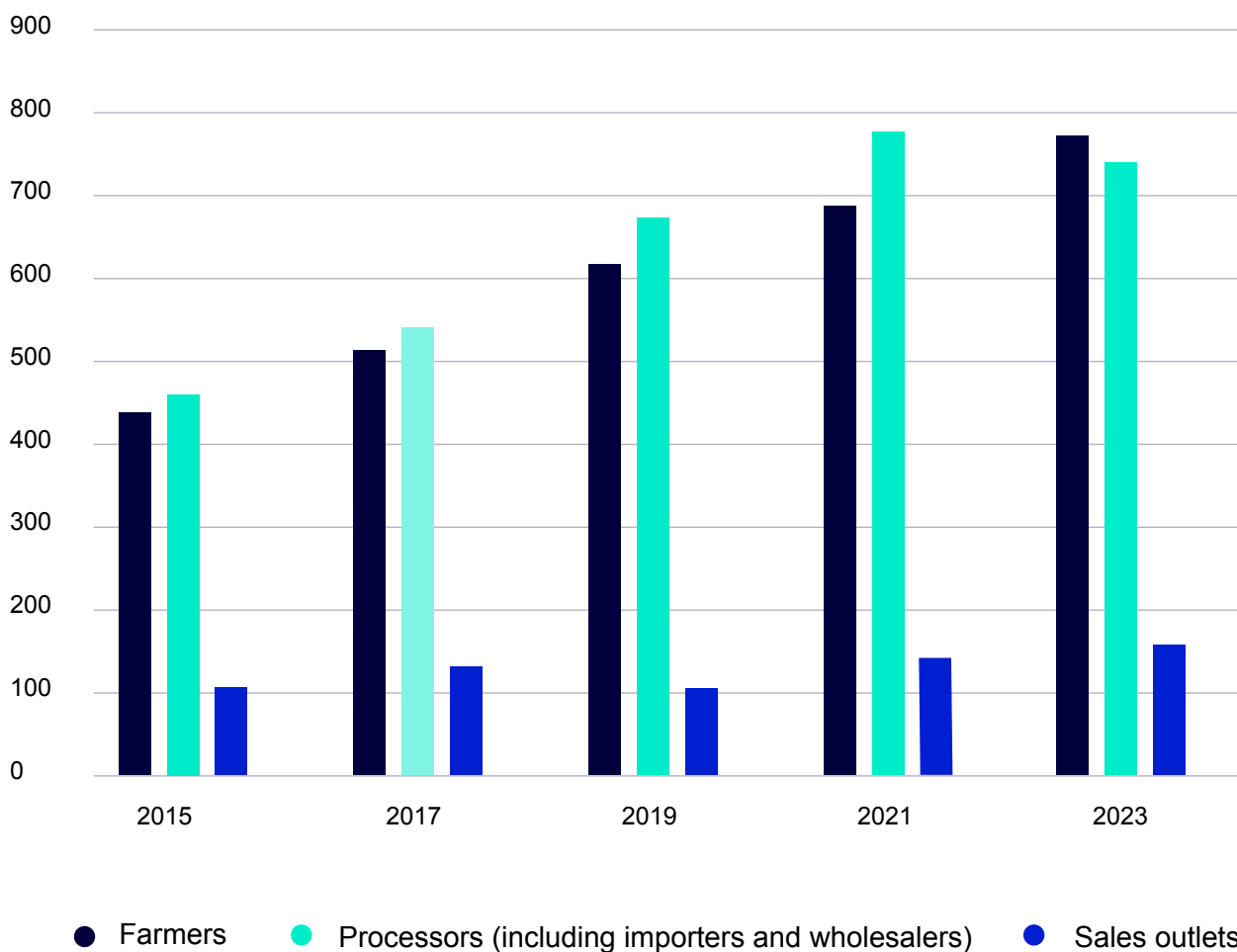
Guy Buysse
General Manager

1. Organic agriculture, processing and sales outlets

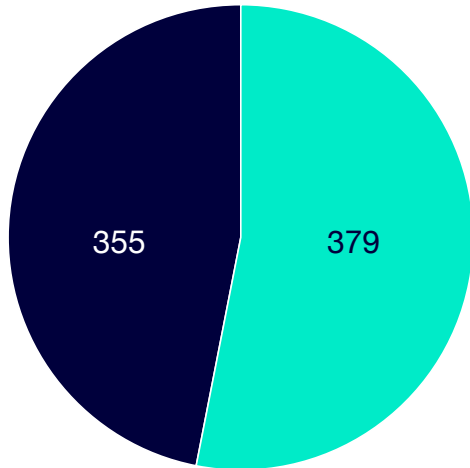
In organic production, TÜV NORD Integra proposes the following certification systems:

- Certification according to European organic production legislation (EU 2018/848)
- Certification for the Bio Garantie logo
- Inspections for a number of foreign logos: AB (France), USDA NOP (USA), Demeter, Naturland (Germany), BioSuisse (Switzerland)
- Certification in accordance with the TÜV NORD Integra standard for production of Inputs permitted in organic production

Evolution of the number of affiliates for the legal system.

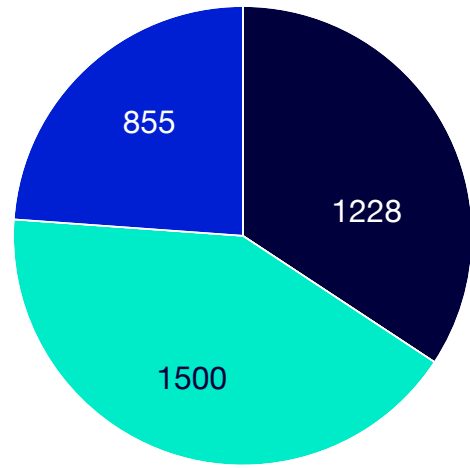


Number of samples taken 2023



- organic farming
- organic processors

Number of inspections 2023



- organic farming
- organic processors
- organic sales outlets

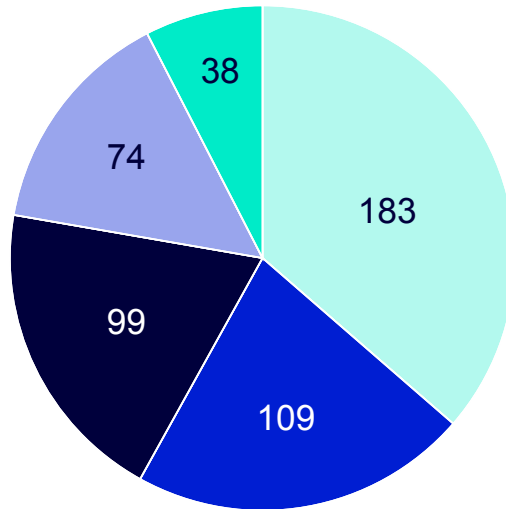


2. Food safety in the processing and animal feed sectors

TÜV NORD Integra offers the following certification systems in the processing and animal feed sectors:

- BRC Global Standard Food
- BRC Storage and Distribution
- IFS International Food Standard
- IFS Logistic Standard
- IFS Broker
- IFS Cash & Carry/Wholesale
- IFS Global Markets Food
- Self-audit guides, intended for the food industry, the animal feed industry and logistics service providers (transport, storage, wholesale, etc.).
- QS
- Fami-QS
- Feed Chain Alliance (FCA) (Ovocom)
- Specifications for vegetable compound feed
- Colruyt specifications for cold meat products
- (new) Colruyt specifications for compound feed
- VLOG
- NZO
- GLOBALG.A.P. Chain of Custody

In 2023 TÜV NORD Integra had 503 ongoing food safety certificates. The chart below shows the most important standards in the processing and animal feed sector.



- FCA
- IFS
- Self-audit
- BRC
- Other



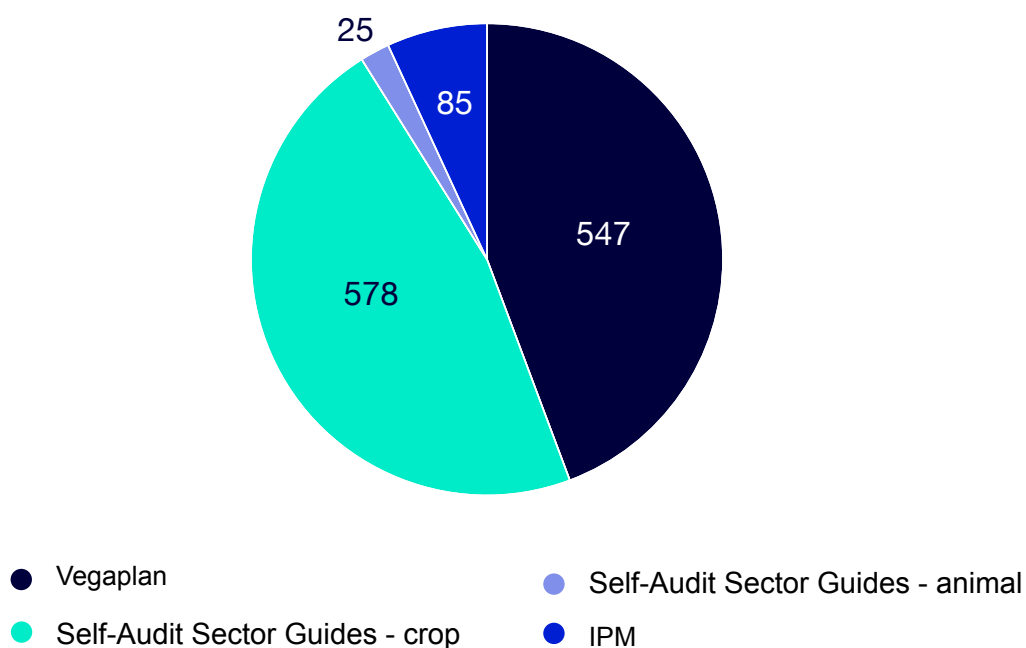
3. Agriculture

In agriculture, TÜV NORD INTEGRA offers the following certification systems:

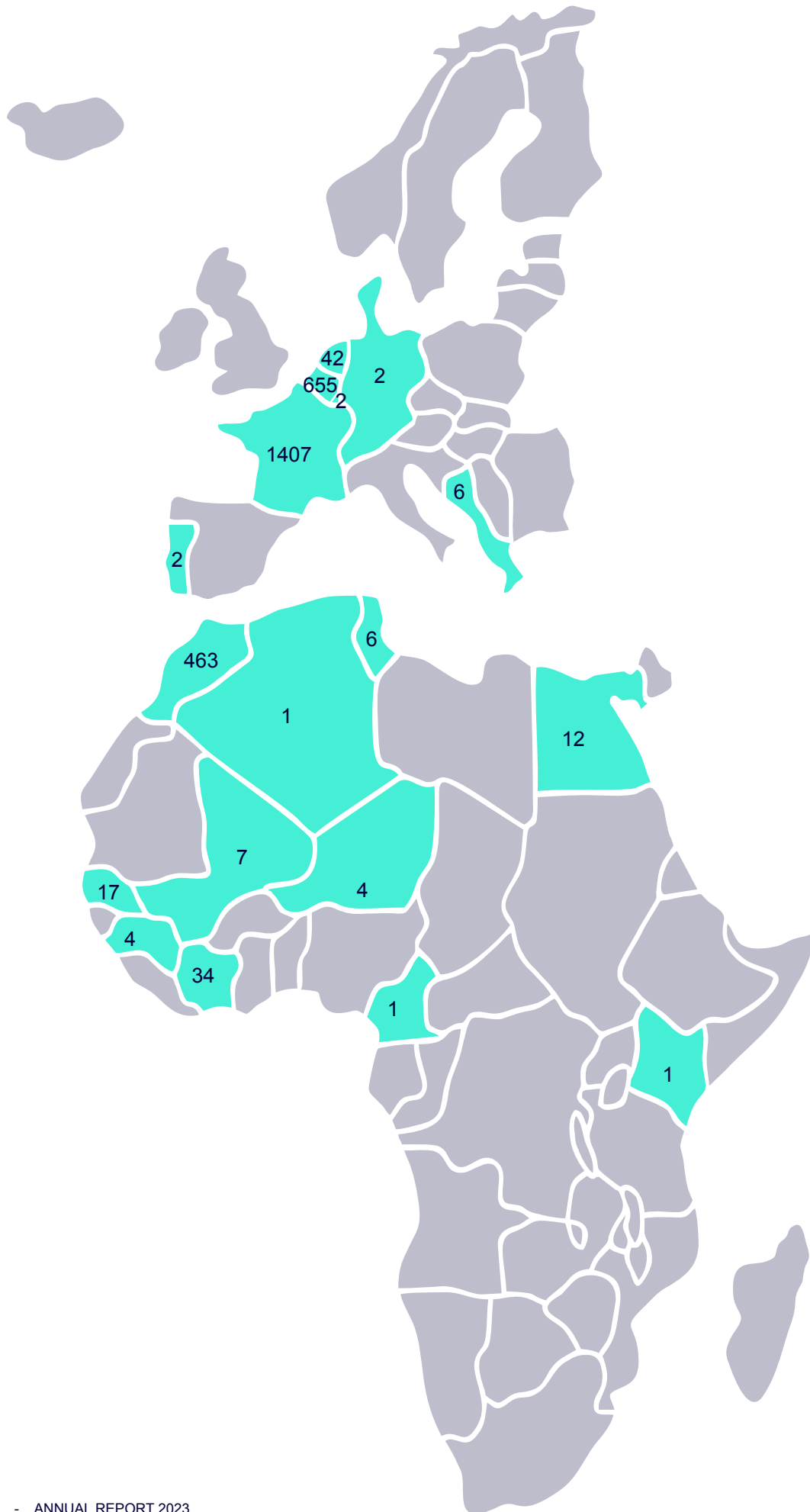
- GLOBALG.A.P. (Fruit and vegetables, Plant nurseries)
- GRASP
- AH DLL GROW
- Tesco Nurture
- TR4 (Bananas)
- SPRING
- Sector Guide Primary Production
- Vegaplan Standaard
- LEAF Marque
- Integrated Pest Management (IPM)

In 2023 the decision was taken not to continue the certification for subcontractors.

Number of certified farmers in 2023 for the Vegaplan Standard, the Self-Audit and IPM Sector Guides.



Number of certified companies for agricultural standards in 2023.



4. Sustainability standards

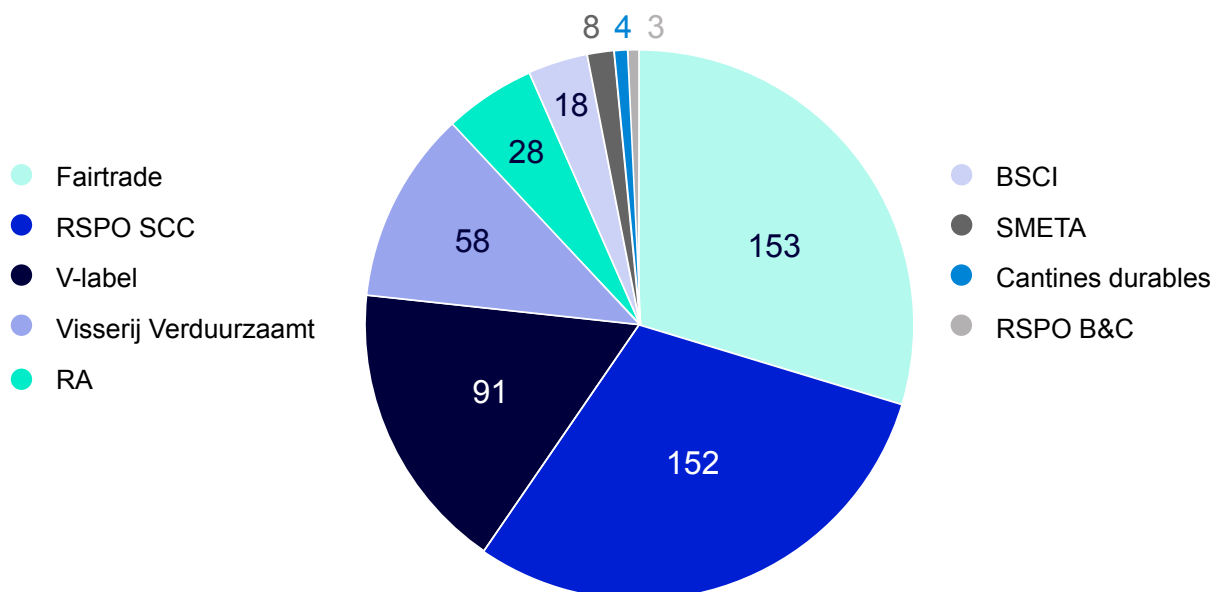
TÜV NORD INTEGRA offers certification for various sustainability standards. We currently provide the following standards:

- Roundtable for Sustainable Palm Oil (RSPO) Supply Chain Certification
- RSPO B&C
- Rainforest Alliance
- Amfori BSCI
- SMETA
- Visserij Verduurzaamt (Fisheries becoming more sustainable)
- Cantines Durables (in tandem with the Walloon Government)
- V-label
- Fairtrade Fairtrade (subcontracted to Flocert)

RSPO remains the leading standard in this department, however, the market for RSPO is stagnating. Nevertheless, the sustainability department continues to grow, especially through new standards such as Rainforest Alliance and particularly Cantines durables, for which we are the only certifier recognised by the Walloon government.

In 2023 the number of customers for this particular standard tripled. Fairtrade audits are also an important part of this department, these are done as mentioned in subcontract to Flocert.

Number of certified companies in 2023.





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Interested in certification from TÜV NORD Integra?
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